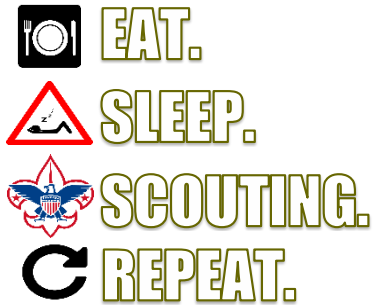


# 2019 Popcorn Commitment Form

Please fill out the form completely and return to [grace.thompson@scouting.org](mailto:grace.thompson@scouting.org) to receive all information for the upcoming Popcorn Season Sale and access to the Popcorn Ordering System.



To have an impactful and profitable Popcorn Season Sale, make a commitment to do the following:

1. Name a Unit Popcorn Kernel.
2. Determine a Unit Popcorn Sale Goal, along with an individual Scout goal as part of your Program & Popcorn Planning.
3. Attend all available Popcorn Training & Kickoff.
4. Hold a Unit Popcorn Kickoff.

## Identify Your District & Unit

Capitol Rivers Chinquapin Edisto Etowah Wateree

Pack# \_\_\_\_\_ / Troop# \_\_\_\_\_ / Crew# \_\_\_\_\_

**YES!** We DO plan to participate in Popcorn Season.

No. We are NOT participating in Popcorn Season.

## Unit Popcorn Kernel

Name \_\_\_\_\_

Returning Unit Kernel  New Unit Kernel

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

\*\*Phone – Cell: \_\_\_\_\_ Work: \_\_\_\_\_

\*\* Email: \_\_\_\_\_

(\*\*Phone # AND Email are required\*\*)

## Unit Treasurer

Name \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

\*\*Phone – Cell: \_\_\_\_\_ Work: \_\_\_\_\_

\*\* Email: \_\_\_\_\_

(\*\*Phone # AND Email are required\*\*)

## Key Popcorn Dates

**May 22** – Popcorn Training

**June 28** - Submit your Unit Commission Contract

**July 29** - Submit Show-N-Sell Order

**August 7** - Popcorn Kick-off

**August 9** - Take Order/Online Sales Begin

**August 23** - Pickup S-N-S Order & Show-N-Sell Begins

**October 18** - Take Order Sales Ends

**October 25** - Submit Take Order, Prize Order & Scouts Totals

**November 15** - Pickup Take Order

**December 5** - Submit “due council” payment

## Unit Goals

Unit Sales Goal: \$ \_\_\_\_\_

Estimated # of Scouts Selling: \_\_\_\_\_

## Unit Popcorn Planning

(Units sell more product by doing BOTH Show-n-Sell & Take Order!)

Sales Type(s):

(check ONLY one)

Show-n-Sell & Take Order

Show-n-Sell Only

Take Order Only

Incentive Options:

(check ONLY one)

Prizes **OR**  2% cash

Date of Popcorn Kickoff: \_\_\_\_\_

Time of Kickoff: \_\_\_\_\_

Location of Kickoff: \_\_\_\_\_

## Commission Structure:

#1 – **34% total** possible **30% Base with Prizes**

#2 – **36% total** possible **32% Base with NO Prizes**

The following are the same for both choices:

**+2%** - units attend the council training on May 22 & council kickoff Aug 7, conduct a kickoff by Sept. 20 and sign up before June 28 (**units must do ALL three**)

**+2%** - unit goal (if approved by council) is met and or exceeded (**should be same or more than last year sale**)

**-2%** - late fee on payments made after December 5

**QUESTIONS?? – Contact the Indian Waters Council Popcorn Team**

[Grace.Thompson@scouting.org](mailto:Grace.Thompson@scouting.org) or 803-750-9850 Direct Line

715 Betsy Drive, Columbia, South Carolina 29210 FAX 803-750-9855