

# Frontier Trails - HiLites

## Fall Edition

### CALENDAR OF EVENTS

#### SEPTEMBER

- 4 District Committee Meeting
- 6 Roundtable
- 13 School Night for Scouting
- 21 Popcorn Sale Starts
- 27 District Commissioner Meeting
- 30 Teddy Roosevelt Family Day

#### OCTOBER 2018

- 2 District Committee Meeting
- 4 Cub Scout Leader Training
- 4 Recharter Party (Century High School)
- TBD Schwan Pinewood Derby Build Event
- 25 District Commissioner Meeting
- 26 Popcorn Sale Ends

#### NOVEMBER 2018

- 1 Roundtable
- 6 District Committee Meeting
- 29 District Commissioner Meeting

#### UPCOMING EVENTS:

**September 13<sup>th</sup> – School Night for Scouting!**

**September 21 – Popcorn Sale Starts**

**September 30<sup>th</sup> – Teddy Roosevelt Family Day**

**October 4<sup>th</sup> Cub Scout Leader Training**

**October 4<sup>th</sup> – Recharter Party**

**November 1<sup>st</sup> - Roundtable**

#### FALL CUB SCOUT RECRUITMENT

Well another summer has come and gone. Schools are busy getting ready for the beginning of the year and families are shopping for school supplies and getting in that last weekend vacation... You know what that means.... IT'S CUB SCOUT RECRUITMENT SEASON!!! What an interesting year this will shape out to be. We will be adding the Lion program as well as female dens this fall (and even Scouts BSA units in February for our older families). While exciting, this fall will be without a doubt one of the busiest we have ever seen during recruitment. When all these new families come to join the Scouting movement it will be important to give them a good first impression on what we are all about. How do we do that you are asking yourself? The answer is simple... Follow the plan! During our recruitment training roundtable we laid out a plan for each unit

to follow. The membership chair, Natasha, lead our training in which we gave out LOTS of information. We would like to share a few quick tips to be sure you are ready for the membership madness coming in September.

1. Have a pack calendar! (and stick to it!) – New families coming want to know exactly when they should expect to have Scout Meetings. This will show them that your Pack is organized and well lead.
2. Set up a booth at Meet the Teacher events – This is a great first opportunity to get in front of the families. Use the gliders to draw attention and get the contact info of the parents interested on the carbon sheets provided. Send the Carbon sheets to the scout office and we will send them a reminder of your open house on School Night for Scouting.
3. Get help with Scout Talks! – Remember, a large majority of our Cub Scout Packs will be inviting females to join. That means that we will be talking to the entire school and not just the boys. Have a plan and be ready to execute. If you need help, ask for it.
4. Have plenty of help the night of School Night for Scouting – Have at least 5 people that are a part of the plan from greeters to others helping give out information, answering questions, and filling out applications.
5. Hold a family orientation night – Hold an informational meeting for the new families less than 1 week after recruitment night. Remember to hold the expectation that they must get involved at some level in helping the Pack. Make it fun and keep it light.
6. Don't do it alone! – There are too many things to do and organize. If you think you can do this all by yourself, you are wrong. Ask for help from your other families, commissioners, district volunteers, council board members, and anyone else involved with Scouting to lend a hand. This recruitment season it's all hands on deck!

If you have any questions regarding Fall Recruitment or how you may be more successful recruiting the future of your Pack contact Natasha Green – District Membership Chair – [NatashaMarieGreen2013@gmail.com](mailto:NatashaMarieGreen2013@gmail.com)

### **TEDDY ROOSEVELT FAMILY DAY**

This is it! Your best opportunity to go have fun with your newly recruited Scouts right away in September. Best part of this event? IT'S FREE! The Northern Lights Council, Dakota Horizons Girl Scouts, 4H, and North Dakota Game and Fish have teamed up to bring you this annual event. TRFD is themed around activities the kids can take part in outdoors. There will be tons of stations to check out such as: Kids Boats, Panning for Gold, Archery, bbguns, slingshots, tomahawks, paintball, and much much more! Join us on September 30<sup>th</sup> for an afternoon of fun at McDowell Dam just 5 miles East of Bismarck on Highway 10. This is the perfect opportunity to get your Scouts out for some fun after joining the Pack.

### **RECHARTER AND OTHER END OF THE YEAR MADNESS....**

Each year the Scouting Units go through something called recharter. Many of you are more than likely very familiar with this process.... In fact, heard or reading the word "recharter" probably makes you cringe. It never fails during this process. Its murphy's law.... If something can go wrong, it will. One thing that you can do to immediately make this less stressful is making sure, ahead of time, that every one of your leaders has updated their youth protection. This step alone will save you time and stress in the recharter process. This year recharter packets will be handed out at our October Roundtable and due within the first week of November. This will allow you to go into the holidays without having to worry about completing the recharter. Location for the recharter party has yet to be determined. As soon as we have a location we will send out reminder postcards!

### **CAPITAL CREDIT UNION SCOUT CENTER**

For many years we have discussed the possibility of getting a service center and dedicated home for Scouting in our area. That dream is finally coming true. Thanks to many generous donors we will be officially opening our doors at the new Scout office sometime in late October. The office will feature a new store, multiple

training and meeting spaces, and a large heated shop for storage. Currently the office is under construction. As the project nears completion we will send information out on an open house and will invite all to come see it. Thanks to all our generous donors for making this a possibility.

### **POPCORN POPCORN POPCORN!!**

This is it. The best opportunity for your unit to raise money for the yearly program costs. This year the popcorn sale starts September 21<sup>st</sup> and ends October 26<sup>th</sup>. There are lots of ways to make your sale a success as outlined in our 2018 Popcorn Kickoff. Here are a few quick tips for you to follow to have a good sale in 2018.

1. Create goals for each Scout to meet and incentivize them to hit these goals. If Scouts have a goal to hit they are more likely to sell more popcorn.
2. Try multiple methods of selling. Online sales, show and sell, and take orders are all viable options. If your units doesn't utilize multiple methods of sale you are missing out!
3. Teach the scouts to sell. A Scout with a good sales pitch is more likely to succeed than a scout without a polished approach.
4. Teach the Scouts to sell the Scouting program and not just popcorn. People can go buy popcorn anywhere for much cheaper than with the Cub Scouts or Scouts BSA. Buying OUR popcorn means they are supporting us in what we are doing in the Scouting movement.
5. Hold a sales spree within your unit. Plan an outing and have the scouts hit the streets with the objective to sell as much popcorn as possible. Make it fun and make sure to follow the Guide to Safe Scouting and Youth Protection to ensure the Scouts safety.

If you would like more ideas on how to improve your sale contact Ric at the Bismarck Scout Office. 223-7204



Frontier Trails is now on Facebook. Find us and "like" the page to stay up to date on activities and events throughout the district.