



## 2018 Governor's Luncheon Leadership Team Member Position Description

- Identify and Recruit 5 Table Hosts, who each fill table of 10 seats of donors
- Attend:
  - **Leadership Team Member** Kick-off Meeting in August
  - Networking/Orientation for **Leadership Team Members** and **Table Hosts** in September
  - **Leadership Team Member** networking/social hour/mid-point rally in October
  - Networking/Final Rally for **Leadership Team Members** and **Table Hosts** in November
- Execute necessary follow up calls/e-mails with 5 Table Hosts
- Attend Governor's Luncheon on **December 10, 2018, from Noon-1:30pm at the JW Marriott**. You can sit with the leadership team, host your own table (as one of your 10), or sit at one of your Table Host's tables.
- Consider a personal and corporate gift to Scouting at a leadership level

### **Fun Facts about Governor's Luncheon:**

- Nation's largest single-day fundraising event for Boy Scouts of America
- 2018 will be the 23rd annual "Governor's Luncheon for Scouting," chaired by Rafael Sanchez and Patrick Sells
- Approximately 1,700-2,000 people attend (170-200 tables)
- Average table generates \$4,000 towards local Scouting
- Pledges at event support Scouting in 2019 and can be paid anytime before 12/31/2019