

## FOS Presentation

For 40 hours a week I am a \_\_\_\_ (Insert Job Title Here) \_\_\_\_\_. In fact, I may even consider myself to be the Super Hero of \_\_\_\_\_. But when the evening time and weekends roll around, I REALLY get to be a Superhero! Because I am involved in Scouts.

Now in the Boy Scouts, there are several ways to be a Superhero. You can serve on your unit's Committee, or invest in the boys lives by teaching them leadership qualities or help to build up their self-esteem.

But today we are going to talk about being an FOS Superhero.

And I will make you a deal. Instead of sharing stories about my son, who is Autistic, and has benefited greatly from this program... Stories that would no doubt make some of you cry... I will instead skip that part and give you the short version. It's broken down into three quick and easy parts.

1. Quickly tell you what FOS is
2. Explain your role in the process
3. Then give you a chance to act out your role

If I do the short version you just have to promise to listen to it and do your part.

Fair Enough?

Good. FOS is: "A once a year campaign to raise money to support local scouting.

- Does it go to scouts in need? Yep but so much more than that
- It helps maintain our camps and the staff.
- It pays for the very programs our boys benefit from
- Roughly 20% of the local budget comes from FOS

That means that it is not only necessary, but it is vital to the success of our units. In fact our Council spends around \$175 per "Superhero in Training" just to run the program. So that's the ask. For everyone to cover the cost of their own "Superhero in training". That \$175 is less than \$15/month.

If you just lost a job and are in a tough spot, we don't want you to have to choose between supporting FOS and putting food on your table, but for most of us, we can handle \$15/month. For that donation you get this collectors Council patch as recognition for your investment in our future.

If you have more than one scout or if you are in a position where you can do more, then perhaps you could sponsor two scouts for \$350. If so, you will also receive this here survival bracelet. Did you hear me? SURVIVAL bracelet. If it ends up saving your life, then it will have been a tremendous value at just \$30/month. Something to think about...

For those of you that can do more, this year we do have a hand made wooden ink pen that is a collector's item. The only way you can get one of these is with a \$1,000 pledge this year.

So, the ask is simple... \$175 for most

Many can do more, and that is both appreciated and needed.

We are almost done now. And this is where we need 100% participation. Even if you think all scouts are smelly and you don't want to support them, let us know. We still need you to fill out the Superhero Application, otherwise the Council will think you didn't get a chance to hear this presentation and they may bombard you with phone calls and mail. So get out your pen and start writing. Otherwise our "Superhero in Training" Johnny, will be staring you down to make sure you participate.

At this time little Johnny will be walking around collecting your folded over cards in this beautiful cooler. It is a cooler that holds a 6 pack of... soda. Yes, that's right it only holds "soda". (wink, wink). Once they are all collected one of you will win this luxurious item.

So please fill out your FOS Superhero Applications and put them into the cooler.

While that is going on, I can answer a few questions for you about FOS or (Insert job again) because I told you am a Superhero of \_\_\_\_\_.

Thank you so much for your support. Now lets get this done so I can get out of your hair and you can go back to being the Superhero's that you are!