

Hello, my name is _____ and I'm a parent/volunteer with (Unit or _____ District). Thank you for giving me a few minutes of your time to talk with you about the Friends of Scouting program in the Crossroads of America Council.

I am a family Friends of Scouting presenter for a number of reasons but the most important one I can think of is that I have seen Friends of Scouting dollars at work in my own experiences. [[INSERT PERSONAL EXAMPLE HERE- or use stats below]]

Did you know that...

- *75% of Scouts say that Scouting has taught them to be a leader*
- *79% of Scouts say that Scouting has taught them to care about their physical fitness.*
- *80% of Scouts say that Scouting has increased their self confidence*

We all want our children to grow up to be a person with positive values and strong character. Scouting can help you instill these traits in your son and help him become a leader for life.

It is vital that all families support the Friends of Scouting Campaign. Each family should have received a letter with a pledge card at the bottom. At this time, I would like you to consider giving \$175 to support one scout. Money raised tonight goes towards funding our camp properties, scholarships to attend camp, adult leader trainings, youth recruitment, and other Scouting programs. But we all know that your gift will go towards much more than that. Your gift will help to build character in Scouts across Central Indiana. Scouting is making a difference, and that is why I personally give to Friends of Scouting.

In order for us to continue the excellence you expect out of Scouting, we need your help. Our goal is 100% participation and if you can to give at the \$175 one scout level. This is about your son's Scouting experience.

Each family that makes a pledge at any level will receive a 2018 Friends of Scouting pen to keep as a reminder of your contribution to Scouting in our community. [Show pen]

In recognition of a fair share gift of \$175 tonight, you will receive a special edition council strip. [Show Patch]

Some of you may be able to support two or three Scouts for a year. For those of you who make a gift at the \$350 level you will receive a CAC parachord bracelet with a whistle. [Show Bracelet]

For those of you who make a gift of \$1000 you will be mailed a wood grain pen engraved with the motto Prepared. For Life. Only a numbered set of 125 are available for this campaign.

Please note that you can pay by check, credit card, or you can be billed for the pledge amount. Remember that pledges tonight can be paid over a 10 month period, so a gift of \$175 dollars is 17.50 a month. Also, your company may offer a matching gift program that includes the Boy Scouts. Be sure to check with your employer regarding matching gift procedures.

Remember all gifts are important and your support helps to make Scouting that much more successful in our community. Thank you in advance for your generosity and thank you for Joining Me in giving to Friends of Scouting! Please take a moment to fill out the Friends of Scouting Campaign pledge card for your family.

[Pause 2 minutes to allow families to complete pledge cards]

At this time, I will ask the _____ [a scout] to collect the pledge cards in the red cooler.

[Once all pledge cards are collected you can give away the cooler in two ways:

- 1. Randomly choose a card that was collected from the cooler**
- 2. Whomever guessed closest to the amount raised at the presentation]**

_____, congratulations you are going home with your very own red CAC cooler this evening!

Thank you all for donating to Friends of Scouting. You are truly making a difference for your son and for Scouts all across central Indiana.

Thank you!