

2017 HOOSIER TRAILS COUNCIL, BSA POPCORN SALE- E COMMUNICATION RESOURCE

IMPORTANT DATES

10/22 - Sale Ends

10/25 - Popcorn and Prize orders Due to Council, along with post-dated check

11/10 - Take order Product Delivery

12/8 - Post-dated Checks are deposited

POPCORN RETURN POLICY

If you have popcorn that you don't think is going to sell, **please return it** to our warehouses so **other units may have it.**

- **October 20th** is the deadline for returning all popcorn, anything past this date **will be assessed for a fee.**
- Damaged product will be replaced at the warehouses.
- Product can be returned during all of our Show & Deliver warehouse hours with no penalty. However, **only 20% of a unit's Show & Deliver order can be returned on October 20th with-out being assessed a 10% handling charge** (based upon the average retail price of the returned items).

LEARN MORE ONLINE

Go to our [council website](#) to find additional resources to help with your sale!



BOY SCOUTS
OF AMERICA
HOOSIER TRAILS COUNCIL

Since we are in the second half of this sale, it is important to remember that you may want to return excess product ahead of time. This doesn't mean your sale is over. The sale doesn't end until **October 22nd. Keep selling to meet and exceed your sales goals!**

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NEED MORE POPCORN?

Are you running out of product for your Show and Sells? Set up a time to stop by the warehouse locations to pick up more product. This is first come first serve so product might run out. Please contact [Kevin Trojan](#) to set up your pickup orders. Below are the locations and hours for each area.

BLOOMINGTON

LOCATION

[Council Office- 5625 State Rd 46,
Bloomington, IN 47401](#)

Office Hours: 10:00 - 5:00 PM

LAWRENCEBURG

LOCATION

[Midwest Service Warehouse,
IN 1300 Scheneley Pl.](#)

[Lawrenceburg](#)

Hours: Thursday 3:00 - 6:00

SEYMOUR LOCATION

[Walmart Distribution Satel-
lite Building, 2100 E. Tipton
Street](#)

Hours: Friday 1:00 - 4:00 PM

**THE JOIN THE FORCE
SUPPER SELLER CLUB
HAS
RETURNED!**

For every \$1,000 in sales, earn 2 tickets to a special screening of Star Wars: Episode VIII The Last Jedi in December of 2017. Screenings will occur in Bloomington, Columbus and Newport, KY.



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DON'T FORGET

- **Remind your Scouts;** they are selling Scouting by raising funds for Council programming and unit adventures. Strengthen their commitment to the Scout Oath and Law by doing their best in putting an effort towards supporting the vision of the Boy Scouts of America.

Is your unit not selling?

- Do you think your unit is too small to make an impact? Do you do your own fundraising for your unit, what about supporting the Council? Give your Scouts a chance to do their part.
- Help them understand that the unit and even Council cannot offer programming and survive without the funds raised through popcorn sales.
- **Effort** makes all the difference in the world!

Have you done a neighborhood blitz?

If you haven't considered doing a neighborhood blitz, please do! Taking a couple of hours to conduct **door-to-door sales** can sell a lot of popcorn.

Popcorn Sale Team

[Kevin Trojan](#) - Staff Advisor ,812-272-2368,

ktrojan@bsamail.org

[Brenda Sadler](#) - Popcorn Specialist- 812-336-6809,

bsadler@bsamail.org

[Ian Kessler](#) -Popcorn Sale Intern , popcorn145@bsamail.org

WE WANT YOUR INPUT

Trails End would like your feedback on the resources you received for the popcorn fundraiser. Please take a few minutes to complete the survey below.

[https://www.surveymonkey.com/r/
PDCBH8R](https://www.surveymonkey.com/r/PDCBH8R)

SUPPER SELLER INCENTIVES

Don't forget to talk about
this years incentives to your
scouts!!

